



Securing networks  
for good™



# We believe in the *power of connection*

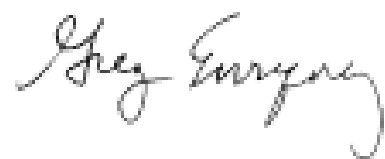
## CEO's message

Human beings crave connection. Making connections brings meaning to our lives. It's how we create value for ourselves and our organizations. We build vast networks of physical and virtual assets so we can all stay connected and accomplish our goals, wherever we are.

But just as networks have the power to connect us for the better, they also have the power to create risks—unintended connections that can blur boundaries and lead to unintended, often bad, outcomes. Every organization has a responsibility to mitigate those risks if they want their network to be used for good.

At RedSeal, we help our customers make sure their networks are connected in a good way—the right way—securely and configured as intended, no matter how complex or massive the network gets. We're motivated by the good work they're doing and love hearing that our network exposure management platform is, quite literally, the missing link in their cybersecurity strategies.

Like us, our customers believe in the power of connection to change lives and livelihoods for the better. RedSeal is proud to be an agent of that change, securing networks for good.



Greg Enriquez  
CEO  
RedSeal



"Connections hold the power to change the world. Our focus is on building the most accurate source of truth for your network, so you can focus on creating positive outcomes."

—Greg Enriquez

## About us

Since its inception in 2004, RedSeal has been focused on finding better and faster ways to shut down unintended network connections and any bad actors that might exploit them. We are cyber warriors, fighting for good.

Every year, new threats arise, regulations pass, and technologies emerge. Whatever the risk, we are committed to staying ahead of it, always.

### Vision

We envision a world where organizations know their networks better than their adversaries do.

### Mission

We enable organizations to secure their networks through unprecedented visibility across their entire cyber terrain.

### Values

- Transparency
- Respect
- Urgency
- Excellence
- Integrity

### Certifications

- Common Criteria
- SOC2
- FIPS
- DoD UCAPL





## Empowering organizations with *network exposure management*

Organizations can invest in a plethora of networking and security products and still fail to pass audits or prevent breaches. A big part of the problem is just that: There is so much technology, too much raw data, and not enough context to understand how it's all connected and what's really at risk.

### **What we do: Network exposure management**

Network exposure management is the process of identifying business assets in a hybrid network that are exposed to risks and delivering the contextual information needed to manage those risks efficiently and effectively. It's a never-ending challenge made especially difficult in large, complex, and highly regulated environments. When done right, it's a game changer for network security and compliance teams.

### **Who we do it for: Network security and compliance teams**

Every day, network security and compliance teams struggle to keep up with evolving threats, technologies, regulations, and best practices. They work hard to implement and enforce policies that keep their dynamic networks safe and sound. They automate where possible, but no network is perfect. When inevitable network flaws are found, these teams must make quick, well-informed decisions that measurably reduce risk.

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While **76%** of CEOs believe they have an accurate model of their network, **100%** of RedSeal deployments find missing devices and unexpected paths.

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## How we do it: Faster and easier through automation and integration

The RedSeal technology platform makes network exposure management faster and easier by automating the foundational capabilities needed to succeed on a continuous basis:

- **Network visualization**, bringing all assets and connections into a cohesive interactive model
- **Attack path mapping**, surfacing all the ways threats can spread laterally throughout a network
- **Risk prioritization**, ranking all vulnerabilities and other exposures according to true business impact
- **Compliance checks**, assessing adherence to external requirements, internal policies, and best practices

From on-premises environments to private and public clouds, RedSeal integrates with an organization's existing network infrastructure and security products—no agents required—to model the entire network, including hidden devices, subnets, and connections. RedSeal then uses what it found, along with what it knows about the organization's business and assets, to deliver detailed remediation guidance, prioritized based on risk level.

Whether responding to an incident or working proactively to strengthen security controls ahead of an audit, cybersecurity and compliance teams rely on RedSeal to work smarter and faster in the battle against cyber risk.

## Use cases for network exposure management

- Network inventory/modeling
- Security posture reporting
- Internet exposure analysis
- Device configuration hardening
- Segmentation validation
- Change impact analysis
- Vulnerability prioritization
- Firewall rule cleanup
- Breach prevention/intervention
- Compliance assessments

## Delivering measurable results



100% visibility



2x-5x productivity boost



75-90% risk reduction

## Committed to *customer success*

We recognize the evolving landscapes our customers navigate every day. Whether they are facing a chronic shortage of cybersecurity skills and staff or adapting to the rapidly changing threats and technologies in their networks, RedSeal stands ready with a range of services to help them succeed in achieving their goals.

- **Professional services** staff are available take the burden off internal teams and deliver ad hoc, managed, and fully managed account services
- **Customer support** is powered through our 24x7 online support portal, with knowledgeable staff available via email and phone to assist with any issues
- **User training and education** happens through RedSeal University, offering a blended curriculum of e-learning, short talks, labs, and instructor-led sessions

## Our connections *make us stronger*

The RedSeal community grows stronger every day, welcoming new people, perspectives, experiences, and ideas of all kinds. We recognize the value of diversity in driving innovation and change. We are:

- **Trusted** by hundreds of Fortune 1000 companies and more than 75 government agencies, including five branches of the U.S. military
- **Partnered** with hundreds of leading technology vendors, service providers, systems integrators, resellers, and distributors around the globe
- **Powered** by hundreds of passionate cyber warriors with a shared vision and mission that drives us all toward success

**We are RedSeal.**



“We realize now that we can’t leverage our other cybersecurity tools unless we have RedSeal. RedSeal is core to our cybersecurity plan.”

—Intelligence Agency  
Cybersecurity Team



RedSeal, a pioneer in cybersecurity and network exposure management, delivers proactive, actionable insights to close defensive gaps across hybrid environments. RedSeal continually discovers all resources, connections, and exposures, creating a single, comprehensive model—a network digital twin. This enables unparalleled analysis and simplified protection of the entire cyber terrain. Trusted by hundreds of Fortune 1000 companies and more than 75 government agencies, including five branches of the U.S. military, RedSeal improves operational efficiency, boosts staff productivity, and reduces business risk. Visit [www.redseal.net](http://www.redseal.net) to learn more.

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